
Summary of Experience

Jeff Steck's professional experience includes twenty years of implementing sustainable supply chain and operational improvements in a variety of industries. He has led efforts to improve company performance across the supply chain, supported with enhanced systems, processes, information, and tools in the electronics, consumer packaged goods, food and beverage, chemicals, medical devices and industrial products industries. Jeff's primary focus has been on improving service and reducing cost and cycle time through implementing improved supply chain planning processes and optimizing logistics and production scheduling. Prior to his current assignments, Jeff was the Vice President of Production for Classified Ventures, a consultant with New York Consulting Partners, and an EMPDP manufacturing engineer with Westinghouse. Jeff holds a BS in Electrical Engineering from the University of Notre Dame and an MBA from Indiana University's Kelley School of Business.

Selected Accomplishments

- Led an effort to develop and implement new business planning process (S&OP) for a premium food producer to proactively manage a highly seasonal business with short product life cycles; by working jointly with planning, purchasing, manufacturing, warehousing, and shipping functions, the team was able to dramatically improve operating efficiency and reduce obsolete inventory where seasonal labor requirements were reduced by 25%, obsolete inventory was reduced by 50%, and on-time delivery was improved by 20%.
- Reset the domestic and international supply chain of an international tool manufacturer to recover from high inventory and low service level crisis after a poor MRP implementation; reduced inventory by 25%, restored service level from below 60% to over 98% and reduced stockouts by 90% through synchronized sales forecasts with planning requirements, reconfigured system parameters, new planning and procurement processes/reports including hands-on training of all supply chain people, and capacity management processes both internally and with critical suppliers.
- Designed, modeled, and implemented planning and procurement logic to improve turns and maintain service level for a highly seasonal service/repair parts supplier that reduced inventory by 30% while also making small improvements to warehouse productivity (3%) and service level (from 95% to 97%); supplier lead times averaged 3+ months and customers required 1-2 day turnaround of orders, creating the need for strong inventory management processes.
- Developed an optimal delivery schedule for delivery to stores and distribution centers for a highly perishable product of a leading fresh food producer and distributor including implementation of truck loading and routing logic to reduce transportation costs by \$900k while maintaining existing high service levels.
- Led an effort across multiple locations of an international communications manufacturer to minimize working capital requirements across production and service branches of the business that reduced inventory requirements by 34% through improved planning and inventory management and recaptured full value of \$7M of slow moving inventory.
- Led a multi-team effort to improve productivity across all North American production facilities for an international food producer and retailer that improved capacity by 20% through a combination of waste reduction, improved planning, and network rebalancing in less than six months – enabling the fast-growing client to defer the building of their next facility by seven years.
- Led part of a multi-team effort to simplify product mix and improve production efficiencies after three years of rapid growth through aggressive acquisition by a major UK food producer that captured £9.5M annual savings through line efficiency enhancements, improved scheduling, product simplification, and consolidated purchasing.
- Led a multi-team effort to improve plant productivity through shop floor improvements and improved planning and inventory management for a European food producer that improved productivity by 21% through improved product planning and sequencing and by implementing shop floor best practices.

Educational Background

M.B.A., Finance and Decision Sciences, Indiana University's Kelly School of Business
B.S. in Electrical Engineering, University of Notre Dame