
Summary of Experience

Bob Siaskiewicz has over 25 years of combined senior operations management and consulting experience. Throughout his career, he has successfully delivered sustainable, innovative, cost effective, and productive solutions across multiple global industries (chemicals, plastics, lighting, furniture, service parts, printing, packaging, recreation, B2B distribution, consumer retail, electronics and capital equipment). His corporate career included highly regarded companies such as General Electric (Turbine Finance & GE-Silicones) and Brunswick Corporation (Brunswick Indoor Recreation Group). In consulting, his clients have included AMCOR/Sunclipse, A. Schulman, Agrium, American of Martinsville, Borealis, Bulk Molding Compounds, Inc., CommScope, DuPont, Goodyear, Gibbs Manufacturing, Golden Star Resources, Lance Foods, Trico, Irving Oil Refineries, NALCO, Timex and Millipore. As an experienced change agent, Bob has extensive practical application of six sigma and lean concepts, tools and methods to complement his specific strengths in supply chain strategies, operations management, process improvement, logistics, and project management.

Selected Accomplishments

- Led multiple teams in North America, Europe & Asia for a \$1.6B Life Science business that included the conducting of kaizen events and workshops that organized and trained DC personnel in Lean concepts resulting in overall productivity improvements in Receiving Operations of 60% and Pick, Pack, Ship Operations exceeding 25%; overall savings of \$1.4M was realized.
- Led a Working Capital Initiative (WCI) for a Life Sciences company supporting teams in Product Rationalization, Product Life Cycle management, Item Status, Lead Time, and Safety Stock calculations that delivered an improvement in Days Inventory On-hand (DIO) reduction of 10 days or \$50MM.
- Improved customer satisfaction for a \$1+B Midwest food producer by organizing teams to focus on EDI Orders, Line Scheduling, Schedule Attainment and Delivery for their largest customer, Walmart; customer satisfaction (measured by On-Time Complete order deliveries) improved from 70% to 98.6% within 6 weeks.
- Led the supply chain delivery team during a 10 week Analysis & Design at a Fortune 75 chemical company that identified \$140 million inventory reduction and \$44 million reduction in Finished Product Distribution Expense (FPDE); approximately 50% of the inventory reduction and 25% of the FPDE savings were realized during the first 10 weeks through conducting a series of domestic and international Kaizen events.
- Led the application of lean concepts in a six sigma environment for a major global chemical business' supply chain including design and facilitation of a series of kaizen events and training that contributed to a 30% cycle time reduction in order processing & order picking including a \$3MM reduction in finished product inventory; quality complaints for package damage in the Asia Pacific region were nearly eliminated saving \$2.4 million per year.
- Led an inventory turns improvement project for a retail supplies distribution firm offering approximately 25,000+ SKU's; developed an inventory/purchasing model simulating inventory turns and profitability, trained procurement personnel and improved inventory turns from an average of 10 to nearly 13+ in 4 months.
- Directed a Plastics Manufacturing team to reduce overall distribution costs; results included selection of a Third Party Transportation Management partner, who when leveraging their volume, delivered an annual savings of \$2.0 million.
- Led Supply Chain initiative as part of a Lean Manufacturing installation at a \$500 million telecommunications hardware operation; overall costs were reduced by \$24 million and On-Time delivery improved from 45% to 80%.
- Led a Kaizen event in Forecasting for a major telecommunications manufacturing firm, improving estimating accuracy from 40% to 80+% and significantly reducing cycle time from 30 days to 6 days.
- Re-engineered major distribution center supporting four businesses (Consumer products, Electronics, Service Parts, & Capital Equipment); initiated best practices integration, systems improvements and reengineering, resulting in a 49% productivity improvement, total order cycle reduction and \$1 million positive bottom line impact. (Union Environment)
- Completed DC capacity study to position retail furniture operation for planned growth. Implemented operational changes, applying Best Practices throughout operation resulting in increased capacity from 275 truckloads per week to in excess of 400 truckloads per week a 45% increase. (Approx. 1,500 SKU's)

Educational Background

General Electric, Financial Management Program
BA, Economics/Business Administration SUNY @ Plattsburgh